

TRAINING RECOGNITION OUTLINE

1. Stand up if you have a **jeweler number**. *Pass out tickets
2. Stay standing if this is your **1st time at training**. Yahoo! We are so excited you are here with us! * Ticket
3. Stay standing if you are a **BRAND NEW JEWELER!** Let's get your sponsor to introduce you and tell us how you met – show, friend, family, or lifestyle? *Tickets to sponsor and new jeweler
4. Stand up if you have **sponsored 1-3 jewelers and are not yet a BUILDER**. Yahoo! Look at our next BUILDERS in this room! WHO wants to be BUILDER by next training? They get the *ticket What does Builder mean? Sponsored 4 jewelers and completed 24 shows, that's all. Congratulate any new Builder promotions NOW!
5. Stand up if you have made **ROOKIE Club** last month. Rookie Club means you have sponsored 2 people your 1st 6 months and done 12 shows! **Congratulations Premier Rookies!** *Tickets
6. Stand up if you **have 4-6 jewelers are not yet a DESIGNER?** Who wants to make it by next training? *Tickets...Look at our next Premier Designers!!! They will be going on our all Designers trips with Premier...Announce upcoming trip _____. Designers have sponsored just 7 people and done 36 shows! **Congratulate new Designer Promotions now!!**
7. ALL DESIGNERS in the room stand up who are **not a Diamond Designer yet!** These are our **"DIAMONDS in the ROUGH"**! They are working hard to build their Premier families and develop their jewelers into Designers! Diamond Designers promote out just 1 new Designer, have 8 first levels and 36 shows to make 1 Diamond! We're unlike other companies that lose their people when they promote, we never break away from our sponsor. Announce all **new Diamond Designers** now _____! All other Diamonds announce their levels _____ *Tickets
8. Stand up if you have **renewed** your Premier contract last month. HAPPY ANNIVERSARY TO YOU! *Ticket
9. Stand up if you had **\$1000 show last month**. Tickets for each 1,000 show
10. Stand up if you **volunteered to help at training**. Brought snack, set up jewelry, worked registration, etc...*Tickets
11. SHOW TIME! Count up your **total shows on the books** and stand up if you have 1 or more, 2 , e etc...last one standing gets ticket.
12. Now it's time for **our top 5 (or 10) retailers in the Designer levels!** *Tickets to #1
13. **Top 5 (or 10) retailers Jeweler category!** Tickets to #1