WHO DO YOU KNOW?

Work Contacts:

- o Co-Workers
- Former co-workers
- Past professional acquaintances
- o Clients
- o Vendors
- People who are in a similar line of work

Family & Friends

- o Immediate Family Members
- Current Friends
- High School Friends
- o College Friends
- o Friends you haven't seen recently
- o Friends of your friends
- o Friends of your family
- o Fellow Church Members

Casual Contacts

- Neighbors
- Landlord
- o College Students

Business Contacts

- Accountant
- o Architect
- o Attorney
- Auto Repairmen
- o Babysitter / Child Care Giver
- o Baker
- o Banker/Teller
- o Builder / Contractor
- o Carpet Cleaner
- o Cell Phone Sales Rep
- o Deliverymen
- Dentist/orthodontist
- o Doctor/Chiropractor
- o Dry Cleaners
- o Electrician
- Exterminator
- o Florist
- o Furniture Salespeople
- o Furniture Upholster
- o Gardener
- o Grocer/Checker
- o Hair Stylist
- o Health Spa Workers
- o Housekeeper
- o Insurance Agent
- Landscaper
- o Lawn Man
- o Mailman/Milkman
- Manicurist
- o Nurses
- o Optometrist/Ophthalmologist
- o Pet Groomer
- o Pharmacist
- Plumber

- o Pool Maintenance Person
- o Printer/Photographer
- o Real Estate Agent
- o Real Estate Appraiser
- o Rental Store Workers
- o Tax Service Personnel
- o Travel Agent
- o UPS Deliveryman
- o Veterinarian
- o Waiter/Waitress

People You Meet Shopping

- Hardware Store
- o Gift Shop
- o Video Store
- o Shoe Sore
- Electronics Store
- Department Store
- o Drug Store
- o Grocery Store
- o Drug Store
- o Car Dealership
- o Fine Jewelry Store
- o Major Appliances
- o Carpet
- Eyeglasses / Contact Lenses
- o Paint/Wallpaper Store

Sports Contacts

- o Fitness Club
- Bowling League
- o Tennis
- o Racquetball
- o Golf
- Recreational League
- o Church League

School Contacts

- o Teachers / PTA
- o Alumni Association Members
- Former Association Members
- o Parents of Children's Friends

Organizations

- o Children's Scout Leaders
- o Chamber of Commerce
- o Women's Club. Etc
- o Bunko Club
- o Bible Study Group

Listen For

- o People who are interested in new opportunities
- o People who don't like their jobs
- Women who want to stay home with their children
- o Single moms needing extra money
- Stay at home moms needing extra money to make ends meat
- o People needing to supplement their retirement income