## WHO DO YOU KNOW?

## Work Contacts:

o Co-Workers
o Former co-workers
o Past professional acquaintances
o Clients
o Vendors
o People who are in a similar line of work
Family \& Friends
o Immediate Family Members
o Current Friends
o High School Friends
o College Friends
o Friends you haven't seen recently
o Friends of your friends
o Friends of your family
o Fellow Church Members

## Casual Contacts

o Neighbors
o Landlord
o College Students
Business Contacts
o Accountant
o Architect
o Attorney
o Auto Repairmen
o Babysitter / Child Care Giver
o Baker
o Banker/Teller
o Builder / Contractor
o Carpet Cleaner
o Cell Phone Sales Rep
o Deliverymen
o Dentist/orthodontist
o Doctor/Chiropractor
o Dry Cleaners
o Electrician
o Exterminator
o Florist
o Furniture Salespeople
o Furniture Upholster
o Gardener
o Grocer/Checker
o Hair Stylist
o Health Spa Workers
o Housekeeper
o Insurance Agent
o Landscaper
o Lawn Man
o Mailman/Milkman
o Manicurist
o Nurses
o Optometrist/Ophthalmologist
o Pet Groomer
o Pharmacist
o Plumber
o Pool Maintenance Person
o Printer/Photographer
o Real Estate Agent
o Real Estate Appraiser
o Rental Store Workers
o Tax Service Personnel
o Travel Agent
o UPS Deliveryman
o Veterinarian
o Waiter/Waitress
People You Meet Shopping
o Hardware Store
o Gift Shop
o Video Store
o Shoe Sore
o Electronics Store
o Department Store
o Drug Store
o Grocery Store
o Drug Store
o Car Dealership
o Fine Jewelry Store
o Major Appliances
o Carpet
o Eyeglasses / Contact Lenses
o Paint/Wallpaper Store
Sports Contacts
o Fitness Club
o Bowling League
o Tennis
o Racquetball
o Golf
o Recreational League
o Church League
School Contacts
o Teachers / PTA
o Alumni Association Members
o Former Association Members
o Parents of Children's Friends
Organizations
o Children's Scout Leaders
o Chamber of Commerce
o Women's Club. Etc
o Bunko Club
o Bible Study Group

## Listen For

o People who are interested in new opportunities
o People who don't like their jobs
o Women who want to stay home with their children
o Single moms needing extra money
o Stay at home moms needing extra money to make ends meat
o People needing to supplement their retirement income

