Simple Blingo Agenda example, depending on start times :

Check in at 6:30 (food set up ready to serve)

6:30-7:00 Mingle time with Guests, allowing them to look at jewelry items. Make sure each has a BLINGO SHEET & PEN snack time.

7:10 <u>Welcome</u> from "Guest Speaker" & explanation of how Blingo works! This is "Tic tac toe" on Steroids!!!! Guests will be instructed to write down each jewelry name as it's shown from the Boutique and then the presenter will simply call off each name quickly that have just been shown. To win Blingo, the guest has to check off <u>3 in a row</u>, <u>diagonally</u>, <u>across</u>, or <u>vertically</u>. They must **Stand up and yell** – **BLINGO**, first guest wins, and runs back to prize table to select their jewelry gift (volunteer will write down guest name and jeweler that brought them)...Keep calling jewelry names until someone else wins blingo, & so on. (typically will have 3-4 winners depending on size of event and prizes).

Blingo begins when the Boutique Fashion Show Starts !!!

7:25 Blingo part 1 is over and now the Guest Speaker has "**storytime**"- Their premier story & examples.

"Booking with Boxes" hostess plan with a <u>guest volunteer</u> and tray to stack boxes on. "With that said, if you would like to get a tray full of jewelry just like this... you can get a <u>free Blingo right now</u>. Tell the jeweler that brought you that you want free jewelry and a free Blingo and run to the table to pick your prize. **Go go go"** (guests are booking a show with their jeweler)

"Big Money" used with guest volunteers to share income plan, very fun!

"Closing it out" – speaker will talk about recognition and show our <u>charm</u>
<u>bracelets</u>! Then offer 1 last **Blingo chance**..." if you would like to start the online
<u>process tonight, you can now win one last Blingo</u>!!!! Tell your jeweler and go pick
out your prize!!!!

7:45 approximate "Shop time"- it's time to shop with your jeweler if you wish, and host will announce any special offered and direct you to the tables. They can shop from **Boutiuge** or **current jewelry table**. (jewelers have your order forms and catalogue ready to go) they will have around 15 min to shop and turn in orders. You will be asking for referrals, see their interest level to join premier, answering questions, etc... all leaders will be available to help you.

**** This will help you have an automatic show when sales are at least \$100...everything needed for a show has already been presented and you can enjoy your guests and decide if it's a <u>personal show</u> for yourself or <u>Mystery</u> Hostess for one of your guests. FUN, FUN, FUN