

**Jeweler Name:** \_\_\_\_\_

1. **What was your highlight from Rally (if attended) or what is your favorite new jewelry piece?**

2. **Are you wanting to work towards Premier's consistency challenge? 3 or 6 months?**

Which months are you going for? And what's your number goal for the other months?

July\_\_\_\_\_ Aug\_\_\_\_\_ Sept\_\_\_\_\_ Oct\_\_\_\_\_ Nov\_\_\_\_\_ Dec\_\_\_\_\_

Let's figure out the income you should gain for this goal:\_\_\_\_\_

What ,specifically, will do with that money? \_\_\_\_\_

\* (optional) If you're not going for the challenge, let's decide exactly how many shows you can do and which months you will do that?\_\_\_\_\_

3. **How many shows are on your calendar now?**\_\_\_\_\_How can we plan for more contacts & shows?\_\_\_\_\_

4. Do you **LOVE** your show you currently do? If you need a change, let's brainstorm:\_\_\_\_\_

5. **Do you want to sponsor and go for the Cruise?**\_\_\_\_\_ Let's talk about how many you usually need to share premier with to sponsor one?\_\_\_\_\_ What will be the best way for you to share?

\* Video, texts, in person, o.p.s, over the phone, etc....\_\_\_\_\_

\* let's pick the best way for you to visually and mentally keep that goal in front of you:\_\_\_\_\_

6. **Do you want ME to hold you accountable?** When can we talk, text, and meet?\_\_\_\_\_

\* it is your responsibility to allow me to help you, keep our appointments and communicate with me!!!!

There are many tools to help us stay on track, cruise tracking form, Too Hot Club tracking sheet, highlighting your show and share appointments in your datebook, and of course Premier's recognition & awards page. Let's start today!!!!!!

