



# 10 Guests as Easy as 1,2,3...

1. CALL each person on this list and tell them to "Save the Date".  
ASK "Do you think you can come?" (They MUST hear your voice to want to come!)
2. If they can't come, ask if you can show them the catalog.
3. Mail or hand out postcards.
4. CALL to remind your guests the day before the show.

NAME	PHONE #	MAILED INVITATION	VERBAL INVITATION	MADE 24 HR. CALL	GUEST RESPONSE	SOLID BLOUSE/ BRING A FRIEND
1.						
2.						
3.						
4.						
5.						
6.						
7.						
8.						
9.						
10.						
11.						
12.						
13.						
14.						
15.						
16.						
17.						
18.						
19.						
20.						

You receive a \$25 bonus certificate for 10 guests over 18 years of age!

You receive a \$25 bonus certificate for 3 future bookings!

**(GUEST LIST IDEAS CONTINUED ON OTHER SIDE!)**